



SALES SUMMIT 2021



PARK HYATT AVIARA®

RESORT, GOLF CLUB & SPA
NORTH SAN DIEGO

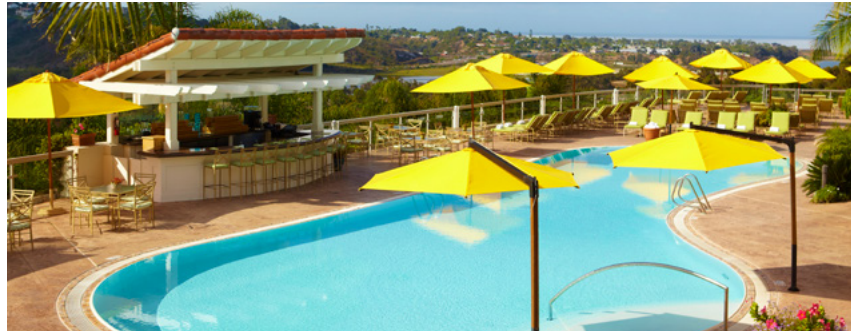
LeClair Group Sales Summit 2021 | April 19 - 23, 2021

We're developing a new breed of agents. It is time to raise the sales achievement bar and reshape the insurance industry. We are investing in the careers of dedicated and agile agents who are ready to shake things up in order to succeed. *Are you in?*

LeClair Group's Sales Summit is the springboard for tomorrow's insurance leaders. We seek motivated agents who aspire to be leaders in their field to join us in this movement. Carefully selected agents and agencies will have the opportunity to participate in an exclusive intensive business training, engage in important industry discussions and be a part of a growing movement to shift the industry towards ease of sales and service.

Participants will be detached from their local roots in order to get a bird's eye view of their current business model and set in motion the necessary actions to improve/enhance their practice. What better place to do this than in sunny San Diego?

For details, visit LeClairGroup.com/SalesSummit



Additional Terms and Conditions:

Eligibility:

LeClair Group records will determine eligibility measures. Attendance for the Summit is exclusively available to those who are invited by LeClair Group to attend.

Participating producers must be in good standing with LeClair Group.

Guests:

Qualifiers may bring one guest, minimum age of 21; guests must be accompanied by qualifier to attend Summit.

Program Inclusions for two persons:

- Airline vouchers for round trip air transportation from the major airport nearest to the qualifier's US home city to San Diego International Airport (SAN)
- Ground transportation from San Diego International Airport (SAN) to the resort
- 5 days/4 nights stay at the Park Hyatt Aviara Resort in Carlsbad, California
- Provided resort amenities
- Room credit for food, beverages and/or resort activities, including spa and golf, per day.
- Sales Summit reception and sessions
- Room sales taxes

Notification and Acceptance of Qualification:

Invited producers will be notified at Health A Palooza 2020 and must notify LeClair Group of acceptance of the offer to attend in writing by October 31, 2020.

Expenses:

A 1099 in the amount of the "fair market value" of the trip will be issued to the participating producer. Federal and/or state income tax incurred as a result of attending the 5-Star Sales Summit is the responsibility of the producer. Producers should consult their personal tax advisor about tax treatment. Trip is not redeemable for cash.

Airfare Vouchers:

Airfare will be provided for participants and their guests from their home airport to San Diego International Airport (SAN).

Transferability:

Trip is not transferable to another person, dates or resort.

Travel Passports:

Any out of country producers and their guests are responsible for acquiring passports and/or visas to the U.S. before the trip, passports must be valid through November 2021.

No attendee or guest without a valid passport, based on the rules above, will be booked for flights or accommodations.

Indemnity:

LeClair Group reserves the right to amend the rules, terms and conditions, including qualification rules or Sales Summit dates, at any time with or without notice. LeClair Group also reserves the right to terminate and/or delay the program at its sole discretion and without notice.



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